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HySecurity Trained Installers Total Over 500

HySecurity has successfully completed the Fall '09, three day Tech Training event at their manufacturing facility in Kent, WA. The 75 attendees were made up of access control distributors, installers, and maintenance personnel from 22 different U.S. states and 1 Canadian province.

"It says a lot that customers are willing to travel from the East Coast to Washington State for HySecurity's Tech Training," says Brian DeNault, HySecurity President and instructor. "These companies see the long-term value in furthering their HySecurity technical abilities."



Tech Training attendees and HySecurity employees gather for a group photo in front of HySecurity's Kent, Washington manufacturing facility.

The Tech Training event is held every Spring and Fall and there are now over 500 HySecurity trained installers throughout the U.S and Canada. Through classroom presentations and hands-on sessions, these installers have been trained to install, maintain, and troubleshoot HySecurity automated gate systems.



Michael Ard, Access Automation & Controls Group (Baton Rouge, LA) and Dave Hooker, Bay Cities Automatic Gates (San Carlos, CA) learn about the feature-rich Smart Touch Controller.

"We use many teaching techniques to meet the different learning styles of our students," explains George Strickland, HySecurity's Senior Application Engineer and coordinator of all course content. "On the last day of the event, students are put into real-life scenarios where they must use the tools and skills taught during the training to resolve common field issues. By requiring the students to use their newly learned skills, we see a higher level of retention, especially with kinesthetic learners who learn best through hands-on troubleshooting."

Although HySecurity manufacturers only the gate operators, they understand that installing an automatic gate system goes far beyond just installing the gate operator. The course schedule includes *Loop Design* and *Wire Sizing* classes. Additionally, a *Gate Safety* session covers DASMA, UL 325 and ASTM F2200 safety guidelines that all installers must follow when installing any automatic gate system.

“If we only taught these students how to install HySecurity operators and kept the course content very narrow, we would short-change these students. We don’t want to provide an incomplete training,” explains DeNault. “The gate operator usually takes the blame when the gate system stops working. Often times the problem can be traced back to a wiring issue or safety peripheral failure. By training these installers on proper installation of the entire system, our customers experience fewer system failures and spend less time troubleshooting.”



A group of students must “Find the Problem” that the instructor has pre-programmed into this SlideDriver 50VF2 hydraulic slide gate operator.



HySecurity's new battery backup, slide gate operator, *SlideSmart DC*, will be available in 2010.

Attendees of the Fall '09 Tech Training also received a sneak peak of HySecurity's newest gate operator, *SlideSmart DC*. This electromechanical, variable speed, battery backup, chain-driven slide gate operator is scheduled to hit the market in 2010 as a follow up to HySecurity's successful new swing gate operator, *SwingSmart DC*. *SwingSmart DC* was released in May 2009. *SwingSmart DC* and *SlideSmart DC* fulfill the highest reliability expectations of existing HySecurity customers at a very competitive price point. They also meet HySecurity's high standard of programmable options and ultra simple and quick installation.

Contact HySecurity at 800-321-9947 to locate a one of the more than 500 HySecurity Trained Installers. The next HySecurity Tech Training will be held in March 2010 in Kent, WA. Registration begins in January. To be added to the announcement list, call HySecurity or email your contact and company information to jplowman@hysecurity.com indicating that you would like to receive email notification of HySecurity Tech Training announcements and upcoming events.